

# VERSTEEL



**VERSTEEL CONTRACT NO: 07-47**

**Contract Period: October 1, 2015 – October 31, 2023**

Versteel is pleased to announce our participation in, and award under, the National Cooperative Purchasing Agreement (NCPA). This contract is aggressively priced for NCPA customers/users and includes Versteel's complete commercial offering of tables, seating, collaborative furniture.

## **About NCPA**

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

## **Who Can Use NCPA's Contracts**

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's [cooperative purchasing contracts](#). These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

## **State Statutes:**

Want to see your state's laws on cooperative purchasing? Click here to view [your state's laws on cooperative purchasing](#).

**Nationwide Member List:** Contact Versteel

**HOW TO BECOME A NCPA MEMBER:** <http://www.ncpa.us/Register>

## **NCPA Contacts:**

Matthew Mackel – N.C.P.A.

Phone: 832-331-2985

Email: [mmackel@ncpa.us](mailto:mmackel@ncpa.us)

Jonathan Applegate – N.C.P.A.

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**Versteel contract page:** [http://www.versteel.com/contract\\_category/national-contracts/](http://www.versteel.com/contract_category/national-contracts/)

### **Ordering Information**

- End User Orders: May be placed direct with Versteel
- Orders placed through Authorized dealers (in good standing):
  - Include copy of the end user purchase order made out to Versteel c/o (authorized dealer), and should be written at Versteel NCPA net prices
  - Dealer order to Versteel should also be written at the Versteel NCPA net prices
  - Dealer commissions will be rebated following payment to Versteel

**NCPA Discount:** Dock Delivery 56%

**Freight Policy:** All orders pay % of NET cost OR \$250 NET Fee whichever is greater. Shipped FOB Jasper, IN – See Zoned Freight Map online for more information.

**Call Before Delivery:** Orders requiring Call Before Delivery services will be charged a \$30 NET Fee

**Oversized Shipping Fee:** Orders With items 94” or greater in length will be charged a \$200 NET Fee

**Installation:** Non-Union – 12% of Net  
Union – 22% of Net

**Price List:** All Tables 3/1/2022  
All Seating 3/1/2022  
Power and Data 3/1/2022  
Acrylic Privacy Panels 3/1/2022  
OH! Privacy Screens 3/1/2022  
Freestanding Privacy Screens 3/1/2022  
Mobile Privacy Screens 3/1/2022  
Acrylic Privacy Shields 3/1/2022

**Design Services:** Must be listed as a separate line item on quotes and Purchase Orders

- \$55 - \$85 per hour

**Payment Terms:** 1% 10, net 30

**For Contract Questions:**

Whitney Strange  
Contract Coordinator  
800.876.2120 x 7997  
Email: [wstrange@versteel.com](mailto:wstrange@versteel.com)

**For Order Questions:**

Your Versteel Sales Coordinator

